

## 2009 Top 75 Contractors

Rank	Firm Year Established Website	Address Phone/Fax Top Officer	2008 Revenue in Region
1	<b>Clark Construction Group</b> 1906 www.clarkconstruction.com	7500 Old Georgetown Road Bethesda, MD 20814 T:301-272-8100   F:301-272-7404 William Talbert, Division President	\$2,103,533,997
2	<b>The Whiting-Turner Contracting Company</b> 1909 www.whiting-turner.com	300 East Joppa Rd. Baltimore, MD 21286 T:410-821-1100   F:410-337-6741 Willard Hackerman, President/CEO	\$1,817,962,719
3	<b>Turner Construction Company</b> 1902 www.turnerconstruction.com	3865 Wilson Boulevard, Ste 300 Arlington, VA 22203 T:703-841-5200   F:703-841-5228 William M. Brennan, Executive Vice President	\$1,485,274,000
4	<b>Gilbane Building Company</b> 1873 www.gilbaneco.com	7901 Sandy Spring, Ste 500 Laurel, MD 20707 T:301-317-6100   F:301-317-6155 Wendell Holmes III, Senior Vice President, Regional Manager	\$958,256,000
5	<b>Balfour Beatty Construction</b> 1933 www.balfourbeattyus.com	3924 Pender Drive Fairfax, VA 22030 T:703-273-3311   F:703-218-1332 John Tarpey, Division President and CEO	\$744,201,010
6	<b>HITT Contracting Inc.</b> 1937 www.hitt-gc.com	2704 Dorr Avenue Fairfax, VA 22031 T:703-846-9000   F:703-846-9110 Russell Hitt, Chairman	\$734,527,093
7	<b>Hensel Phelps Construction Co.</b> 1937 www.HenselPhelps.com	4437 Brookfield Corporate Drive, Ste 207 Chantilly, VA 20151 T:703-828-3200   F:703-802-1580 Mark Baugh, Executive Vice President	\$663,164,465
8	<b>James G. Davis Construction Corporation</b> 1966 www.davisconstruction.com	12530 Parklawn Drive Rockville, MD 20852 T:301-881-2990   F:301-468-3918 Jim Davis, President & CEO	\$659,000,000
9	<b>L.F. Driscoll Company</b> 1929 www.lfdriscoll.com	9 Presidential Boulevard Bala Cynwyd, PA 19004 T:610-668-0950   F:610-668-3548 John J. Donnelly, Chief Executive Officer	\$505,973,000
10	<b>Holder Construction Company</b> 1960 www.holderconstruction.com	13221 Woodland Park Road, Ste 440 Herndon, VA 20171 T:703-796-4400   F:703-796-2439 Tom Shumaker, Vice President	\$498,000,000
11	<b>Kinsley Construction</b> 1969 www.rkinsley.com	PO Box 2886 York, PA 17405 T:717-741-3841   F:717-741-5775 Robert Kinsley, CEO	\$449,225,860
12	<b>W. M. Jordan Company</b> 1957 www.wmjordan.com	11010 Jefferson Avenue Newport News, VA 23601 T:757-596-6341   F:757-596-7425 John Lawson, President and CEO	\$443,865,526
13	<b>American Infrastructure</b> 1939 www.americaninfrastructure.com	1805 Berks Rd. Worcester, PA 19490 T:610-584-6020 A. Ross Myers, CEO/Chairman	\$432,049,236
14	<b>Bovis Lend Lease</b> 1917 www.bovislendlease.com	7315 Wisconsin Avenue, 14th Floor West Bethesda, MD 20814 T:301-951-3800   F:301-951-3151 Stephen Conley, Executive Vice President	\$430,166,481
15	<b>Skanska USA Inc.</b> 1971 www.skanska.com	180 Research Blvd., Ste 103 Rockville, MD 20850 T:301-795-3100   F:301-738-2166 Mike McNally, President & CEO	\$394,849,441
16	<b>Grunley Construction Company, Inc.</b> 1988 www.grunley.com	15020 Shady Grove Road, Ste 500 Rockville, MD 20850 T:240-399-2000   F:240-399-2001 Kenneth Grunley, President	\$376,500,000

## Top Contractor

Rank	Firm Year Established Website	Address Phone/Fax Top Officer	2008 Revenue in Region
17	<b>Tishman Construction Corporation</b> 1898 www.tishman.com	1150 18th Street, NW, Ste 475 Washington, DC 20036 T:202-966-3444 Jeffrey Dodd, Senior Vice President	<b>\$370,900,000</b>
18	<b>INTECH Construction, Inc.</b> 1986 www.intechconstruction.com	3001 Market Street Philadelphia, PA 19104 T:215-243-2000   F:215-243-4930 Craig Sabatino, Co-Owner	<b>\$330,000,000</b>
19	<b>The Lane Construction Corporation</b> 1890 www.laneconstruct.com	14850 Conference Center Drive, Ste 210 Chantilly, VA 20151 T:703-222-5670   F:703-222-5960 Robert Alger, President	<b>\$306,802,394</b>
20	<b>Butz Enterprises, Inc.</b> 1920 www.butz.com	PO Box 509 Allentown, PA 18105 T:610-395-6871   F:610-395-3363 Greg Butz, President & CEO	<b>\$305,000,000</b>
21	<b>Forrester Construction Company</b> 1988 www.forresterconstruction.com	12231 Parklawn Drive Rockville, MD 20852 T:301-816-1700   F:301-816-1701 David Forrester, President & CEO	<b>\$291,000,000</b>
22	<b>KBS, Inc.</b> 1975 www.kbsgc.com	8050 Kimway Drive Richmond, VA 23228 T:804-262-0100   F:804-264-5376 William Paulette, President	<b>\$277,691,505</b>
23	<b>Coakley &amp; Williams Construction, Inc.</b> 1961 www.coakleywilliams.com	16 South Summit Avenue, Ste 300 Gaithersburg, MD 20877 T:301-963-5000   F:301-963-9779 Patrick Caulfield, President / Terrance Coakley, CEO	<b>\$273,205,597</b>

## KBS

Richmond, Va.

Regional Rank: 22

Large mixed-use projects, originally slated to start in 2007 but pushed into 2008 due to permitting, provided KBS of Richmond, Va., with ample work last year.

“We knew we were going to have a big year, but it seemed to be larger due to that,” says John Gillenwater, vice president of business development for KBS. “Retail and mixed-use were large in the market here in 2007 and 2008. Obviously, it has now changed dramatically.”

KBS completed the \$58 million, 900,000-sq-ft Shops at White Oak Village in Richmond for Forest City Enterprises of Cleveland, Ohio, in November. The lifestyle center includes a grocery store and big-box retailers. KBS crushed about 77,000 tons of concrete onsite and reused it for foundations, structural elements and sidewalks. The firm also recycled 7,500 tons of aluminum, steel, iron, copper and other metals.

The 34-year-old company also completed a nursing home job and several adaptive reuse projects, converting tobacco warehouses into residential units.

“We have a broad portfolio and do different types of work, including



K-12, office and retail,” Gillenwater says.

KBS opened an office in Virginia Beach, Va., in 2007 to handle the Tidewater area and was successful in picking up some government contracts. The company broke ground in 2008 on the \$59 million, 628,000-sq-ft West Broad Village, a mixed-use, residential-over-retail project in Richmond for Unicorp National Developments of Orlando, Fla.

Gillenwater says that in next year, the firm expects more renovation work and less retail. <<

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24	<b>Armada Hoffler</b> 1979 www.ArmadaHoffler.com	222 Central Park Ave., Ste 1200 Virginia Beach, VA 23462 T:757-366-4000   F:757-523-0782 Eric Apperson, President	\$264,812,781
25	<b>Donohoe Construction Company</b> 1955 www.donohoeconstruction.com	2101 Wisconsin Avenue, NW Washington, DC 20007 T:202-333-0880   F:202-342-3924 Steve Donohoe, President	\$252,908,305
26	<b>Howard Shockey &amp; Sons, Inc.</b> 1896 www.howardshockey.com	1057 Martinsburg Pike Winchester, VA 22603 T:540-667-7700   F:540-665-3201 Jerry Ennis, President	\$249,000,000
27	<b>DPR Construction, Inc.</b> 1990 www.dprinc.com	2941 Fairview Park Drive, Ste 600 Falls Church, VA 22042 T:703-698-0100   F:703-698-1710 Jeffrey Vertucci, Regional Manager	\$240,100,000
28	<b>Keating Building Corporation</b> 1976 www.keatingweb.com	1600 Arch Street, Ste 300 Philadelphia, PA 19103 T:610-668-4100   F:610-660-4950 Daniel J. Keating, III, Chief Executive Officer	\$240,000,000
29	<b>Harkins Builders, Inc.</b> 1965 www.harkinsbuilders.com	2201 Warwick Way Marriottsville, MD 21104 T:410-750-2600   F:410-480-4299 Richard M. Lombardo, President/CEO	\$238,500,000
30	<b>The Dietze Construction Group</b> 1993 www.dietzegc.com	45155 Research Place Ashburn, VA 20147 T:703-464-9800   F:703-464-9720 Ralph Dietze, President/CEO	\$180,000,000
31	<b>Erickson Construction, LLC</b> 1988 www.ericksonconstruction.info	703 Maiden Choice Lane Baltimore, MD 21228 T:443-883-4577   F:443-883-4578 William Brattain, Senior Vice President	\$175,294,549
32	<b>Daniel J. Keating Company</b> 1911 www.djkeating.com	134 N. Narberth Ave. Narberth, PA 19072 T:610-664-4550   F:610-664-4220 Pierce Keating, Chairman and CEO	\$170,000,000
33	<b>The Norwood Company</b> 1975 www.norwoodco.net	375 Technology Drive Malvern, PA 19355 T:610-240-4400   F:610-240-4491 John E. Jack Farrell, President & CEO	\$162,000,000
34	<b>Mid Eastern Builders, Inc.</b> 1982 www.meb-inc.com	4016 Holland Boulevard Chesapeake, VA 23323 T:757-487-5858   F:757-487-5089 George Clarke, President	\$158,947,795
35	<b>Corman Construction, Inc.</b> 1920 www.cormanconstruction.com	12001 Guilford Road Annapolis Junction, MD 20701 T:410-792-9400   F:301-953-0384 William Cox, President	\$153,021,345
36	<b>John C Grimberg Co. Inc.</b> 1951 www.grimberg.com	3100 Tower Oaks Blvd., Ste 300 Rockville, MD 20852 T:301-881-5120   F:301-881-4938 Peter Grimberg, President	\$150,000,000
36	<b>P. Agnes</b> 1918 www.pagnes.com	2101 Penrose Avenue Philadelphia, PA 19145 T:215-755-6900   F:215-463-7960 Patrick Pasquariello, Principal	\$150,000,000
38	<b>Foulger-Pratt Contracting, LLC</b> 1963 www.foulgerpratt.com	9600 Blackwell Road, Ste 200 Rockville, DC 20850 T:240-499-9600   F:240-499-9601 Brent Pratt, Principal	\$145,000,000
39	<b>Bozzuto &amp; Associates, Inc.</b> 1988 www.bozzuto.com	7850 Walker Drive, Ste 400 Greenbelt, MD 20770 T:301-220-0100 Thomas Bozzuto, CEO	\$143,750,000
40	<b>R. S. Mowery &amp; Sons, Inc.</b> 1925 www.rsmowery.com	1000 Bent Creek Blvd. Mechanicsburg, PA 17050 T:717-506-1000   F:717-506-1010 Donald Mowery, President	\$139,192,287

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41	<b>TN Ward Company</b> 1918 www.tnward.com	129 Coulter Ave., PO Box 191 Ardmore, PA 19003 T:610-649-0400   F:610-649-1790 David Panichi, CEO/Chairman	\$137,756,000
42	<b>IMC Construction, Inc.</b> 1976 www.imcconstruction.com	3 Great Valley Parkway, Ste 200 Malvern, PA 19355 T:610-889-3600   F:610-889-3606 Robert Cottone, President/CEO	\$130,000,000
43	<b>Jones Lang LaSalle Construction</b> 1970 www.joneslanglasalle.com	1801 K Street, Ste 1000 Washington, DC 20006 T:202-719-5000   F:312-228-4420 David Dempsey, Managing Director	\$127,211,015
44	<b>Kenbridge Construction Company, Inc.</b> 1947 www.kenbridge.com	1101 5th Avenue Kenbridge, VA 23944 T:434-676-8221   F:434-676-8815 James Roberts, President	\$110,000,000
45	<b>Irwin &amp; Leighton, Inc.</b> 1909 www.irwinleighton.com	1030 Continental Drive King of Prussia, PA 19406 T:610-989-0100   F:610-989-0200 James F. Brecker, Jr., Chief Executive Officer	\$99,650,000
46	<b>Manekin Construction LLC</b> 1976 www.manekinconstruction.com	8601 Robert Fulton Drive Columbia, MD 21046 T:410-423-2063   F:410-312-4385 Craig Wess, President	\$99,454,000
47	<b>Kiewit Corporation</b> 1884 www.kiewit.com	450 Dividend Dr. Peachtree City, GA 30269 T:770-487-2300   F:770-487-0005 Bruce Grewcock, CEO	\$94,216,837
48	<b>A&amp;E Construction, Inc.</b> 1978 www.aeconstruction.com	152 Garrett Road Upper Darby, PA 19082 T:610-449-3152   F:610-449-6325 William Santora, Chief Executive Officer	\$93,800,000
49	<b>Boro Construction</b> 1974 www.boroconstruction.com	400 Feheley Drive King of Prussia, PA 19406 T:610-272-7400   F:610-279-2200 Bruce Shapiro, COO, Secretary/Treasurer	\$93,685,000

## T.N. Ward

Ardmore, Pa.

Regional Rank: 41

Negotiated work for new and past customers helped boost revenues at T.N. Ward Co. of Ardmore, Pa., by 50% in 2008.

“We did several casino projects, which were repeat business,” says Tom Falvey, the firm’s president. “We continue to support and assist the clients for whom we have worked successfully.”

T.N. Ward completed the \$56 million Dover Downs Hotel & Casino Expansion in Delaware, creating more gaming, dining, shopping and entertainment venues at the property. The company had previously built a 200,000-sq-ft hotel at Dover Downs.

And in 2008, T.N. Ward began construction on the new \$200 million, 200,000-sq-ft Philadelphia Park Casino in Bensalem, Pa.

The 85-year-old company also builds subsidized and senior living rental facilities for nonprofit entities.



This year, T.N. Ward is working on the \$80 million Chester Soccer Stadium and entertainment complex in Chester, Pa.; the \$50 million, 248,000-sq-ft Salvation Army Ray and Joan Kroc Center in Philadelphia; several hospital projects for a variety of health systems; and a design-build dormitory for Holy Family University in Philadelphia.

Falvey says that repeat clients have represented 75% of T.N. Ward’s business, but he expects to pursue more competitive-bid work this year than in the past. <<

## Top Contractor

Rank	Firm Year Established Website	Address Phone/Fax Top Officer	2008 Revenue in Region
50	<b>Oak Contracting, LLC</b> 1971 www.oakcontracting.com	1000 Cromwell Bridge Road Towson, MD 21128 T:410-828-1000   F:410-828-7488 Doug Eder, President	\$91,095,336
51	<b>Cianbro Corporation</b> 1949 www.cianbro.com	605 Pittman Road Baltimore, MD 21226 T:410-636-3000   F:410-636-3111 Michael Hart, Vice President & General Manager	\$88,726,000
52	<b>American Bridge Company</b> 1900 www.americanbridge.net	7401 Beaufort Springs Drive, Ste 301 Richmond, VA 23225 T:804-327-9540   F:804-327-9184 Robert Luffy, CEO	\$84,695,000
53	<b>Warfel Construction Company</b> 1911 www.warfelcc.com	1110 Enterprise Rd. East Petersburg, PA 17520 T:717-299-4500   F:717-299-4628 Ralph Simpson, Jr., PE, President/CEO	\$80,148,000
54	<b>Structure Tone</b> 1971 www.structuretone.com	1005 N. Glebe Road Arlington, VA 22201 T:703-526-1240   F:703-526-1258 Robert Mullen, Chief Executive Officer	\$78,449,568
55	<b>J.J. DeLuca Company, Inc.</b> 1981 www.jjdeluca.com	760 West Sproul Road, Ste 300 Springfield, PA 19064 T:610-543-8100   F:610-543-6660 James DeLuca, President/CEO	\$76,000,000
55	<b>EDC</b> 1990 www.edcweb.com	1660 Huguenot Road Midlothian, VA 23113 T:804-897-0900   F:804-897-0901 Chris Johnson, President	\$76,000,000
57	<b>R.W. Murray Co.</b> 1959 www.rwmurray.com	10440 Balls Ford Road Manassas, VA 20109 T:703-334-2100   F:703-334-2105 William Fairchild, Chairman	\$71,300,000
58	<b>J. Vinton Schafer &amp; Sons, Inc.</b> 1919 www.JVSchafer.com	1309-A Continental Dr. Abingdon, MD 21009 T:410-335-3000   F:410-335-6529 Ronald Knowles, President	\$65,901,717

## J.V. Schafer

Abingdon, Md.

Regional Rank: 58

J. Vinton Schafer & Sons of Abingdon, Md., doubled its revenue in 2008, primarily with projects for repeat customers.

"For the most part, it was good customers" and an increase to more construction manager-at-risk jobs, says Warren Hamilton, the firm's senior vice president. "We had good clients that had capital improvements and enhancement programs."

Schafer wrapped up construction on the \$30 million, 114,000-sq-ft John J. Flynn BAC/IMI (Bricklayers and Allied Craftworkers/International Masonry Institute) International Training Center and dormitories in Bowie, Md., for the International Masonry Institute. The company has several projects at the University of Maryland, including the new \$30 million, 30,000-sq-ft John S. and James L. Knight Hall, the future home of the Philip Merrill College of Journalism.

"Most of our work is in the education industry, K-12 public and high-



er education," says Hamilton, who expects the need for schools will continue.

Schafer has a strong backlog of work completing in 2012 and 2013. The company continually evaluates its systems and management processes and trains its leadership team in customer service and delivering quality workmanship.

"We are a service industry," Hamilton says. "It sounds like we are a product industry, generating big buildings, but we are really a service industry." <<

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59	<b>Scheibel Construction</b> 1946 www.scheibelconstruction.com	115 Prospect Drive Huntingtown, MD 20659 T:301-855-7900   F:301-855-6072 John Bailey, President	\$65,000,000
59	<b>W.S. Cumby, Inc.</b> 1981 www.cumby.com	938 Lincoln Avenue Springfield, PA 19064 T:610-328-5353   F:610-328-5129 William Cumby, Jr., President	\$65,000,000
61	<b>Henley Construction Co., Inc.</b> 1966 www.henleyconstruction.com	7940 Queenair Drive Gaithersburg, MD 20879 T:301-417-1006   F:301-417-0576 Robert C. Henley, President	\$64,770,640
62	<b>Structural Group</b> 1976 www.structural.net	7455 New Ridge Road, Ste T Hanover, MD 21076 T:410-850-7000   F:410-850-4111 Peter Emmons, CEO	\$60,251,648
63	<b>Scott-Long Construction, Inc.</b> 1961 www.scottlong.com	14170 Newbrook Drive Chantilly, VA 20151 T:703-802-7500   F:703-802-0710 John Scott, President	\$58,000,000
64	<b>Clemens Construction Company, Inc.</b> 1979 www.clemensconstruction.com	1435 Walnut St., 7th FL Philadelphia, PA 19102 T:215-567-5757   F:215-567-5670 Stephen Poupirt, President	\$55,000,000
65	<b>Phillips Way</b> 1993 www.phillipsway.com	2901 Dede Road, Ste A Finksburg, MD 21048 T:410-526-0966   F:410-526-5560 Phillip C. Martien, President	\$51,000,000
66	<b>Martin Horn, Inc.</b> 1979 www.martinhorn.com	210 Carlton Road Charlottesville, VA 22902 T:434-293-6171   F:434-971-7450 Jack Horn, President	\$50,000,000
67	<b>Blair Construction, Inc.</b> 1911	PO Box 612 Gretna, VA 24557 T:434-656-6243   F:434-656-3290 Fred Blair, President/CEO	\$45,000,000
68	<b>K3 Construction Group</b> 1982 www.k3cg.com	11307 Sunset Hills Road Reston, VA 20901 T:703-736-1000   F:703-736-0736 Jeffrey Martello, President	\$40,000,000
69	<b>KBE Building Corporation</b> 1959 www.kbebuilding.com	8661 Robert Fulton Drive, Ste 190 Columbia, MD 21046 T:410-910-1028   F:410-910-1029 Michael Kolakowski, President & CEO	\$38,179,066
70	<b>Jeffrey M. Brown Associates, LLC</b> 1984 www.jmbassociates.com	2337 Philmont Avenue Huntingdon Valley, PA 19006 T:215-938-5000   F:215-938-5005 Greg Alderfer, Director of Construction	\$37,000,000
71	<b>Dolan Construction Inc</b> 1977 www.dolanconstructioninc.com	401 South 13th Street Reading, PA 19602 T:610-372-4664   F:610-372-4627 Patrick Dolan, Vice President	\$30,792,515
72	<b>Adams-Bickel Associates, Inc.</b> 1947 www.adamsbickel.com	3770 Ridge Pike Collegeville, PA 19426 T:610-489-6770   F:610-489-6775 Gustavo Perea, President/CEO	\$30,000,000
73	<b>Taylor &amp; Parrish, Inc.</b> 1915	710 Perry Street Richmond, VA 23224 T:804-233-9856   F:804-230-3825 Brent Graves, Partner	\$28,877,407
74	<b>Simeral Construction Company</b> 1987 www.simeralconstruction.com	129 West Airport Road Lititz, PA 17543 T:717-560-5992   F:717-560-6458 Mark Simeral, CEO	\$27,500,000
75	<b>Hill International, Inc.</b> 1976 www.hillintl.com	One Penn Square West, 30 S. 15th St., Ste 1300 Philadelphia, PA 19102 T:215-557-3240   F:215-557-0214 Irvin Richter, Chairman & CEO	\$24,500,000

## Top Contractors - Breakout Rankings:

The following rankings are based upon the amount of revenue generated within each construction category.

### TOP REGIONAL CONTRACTORS BY WORK WORLDWIDE

1	Skanska AB	\$21,800,000,000
2	Bovis Lend Lease	\$10,900,700,000
3	The Turner Corporation	\$9,600,000,000
4	Peter Kiewit Sons', Inc.	\$7,035,002,454
5	Tishman Construction Corporation	\$4,694,300,000
6	Clark Enterprises, Inc.	\$4,627,988,815
7	Gilbane, Inc.	\$4,469,474,000
8	The Whiting-Turner Contracting Company	\$4,176,792,748
9	Structure Tone	\$2,987,396,000
10	Hensel Phelps Construction Co.	\$2,958,845,000
11	Balfour Beatty plc	\$2,348,379,766
12	M. A. Mortenson Company	\$2,310,000,000
13	DPR Construction, Inc.	\$1,700,000,000
14	Holder Construction Company	\$1,403,000,000
15	Lane Industries	\$1,007,100,000
16	HITT Contracting Inc.	\$913,063,713
17	James G. Davis Construction Corporation	\$659,000,000
18	L.F. Driscoll Company	\$646,574,000
19	American Bridge Company	\$591,600,000
20	Cianbro Corporation	\$475,510,000
21	Kinsley Construction, Inc.	\$473,750,504
22	Keating Building Corporation	\$447,600,000
23	W. M. Jordan Company	\$443,865,526
24	Structural Group	\$432,840,727
25	American Infrastructure	\$432,049,236
26	Hill International, Inc.	\$380,500,000
27	Grunley Construction Company, Inc.	\$376,500,000
28	INTECH Construction, Inc.	\$330,000,000
29	Butz Enterprises, Inc.	\$305,000,000
30	Forrester Construction Company	\$291,000,000
31	KBS, Inc.	\$278,423,200
32	Erickson Retirement Communities	\$274,504,425
33	Coakley & Williams Construction, Inc.	\$273,205,597
34	KBE Building Corporation	\$270,380,124
35	Armada Hoffer	\$264,807,781
36	TAD of Pennsylvania	\$260,700,000
37	Jones Lang LaSalle Americas, Inc.	\$256,391,738
38	The Donohoe Companies, Inc.	\$253,298,264
39	Howard Shockey & Sons, Inc.	\$249,000,000
39	Harkins Builders, Inc.	\$249,000,000
41	The Norwood Company	\$185,000,000
42	The Dietze Construction Group	\$180,000,000
43	Daniel J. Keating Company	\$170,000,000
44	Mid Eastern Builders, Inc.	\$158,947,795
45	C. G. Enterprises	\$153,021,345
46	Irwin & Leighton, Inc.	\$151,125,000
47	IMC Construction, Inc.	\$150,000,000
47	John C Grimberg Co. Inc.	\$150,000,000
47	P. Agnes	\$150,000,000
50	Foulger-Pratt Contracting, LLC	\$145,000,000

### TOP DISTRICT OF COLUMBIA CONTRACTORS

1	Clark Construction Group	\$687,733,291
2	James G. Davis Construction Corporation	\$497,000,000
3	Turner Construction Company	\$444,422,000
4	HITT Contracting Inc.	\$259,020,975
5	Grunley Construction Company, Inc.	\$219,300,000
6	Balfour Beatty Construction	\$130,639,993
7	The Whiting-Turner Contracting Company	\$122,672,315
8	Gilbane Building Company	\$106,280,000
9	Harkins Builders, Inc.	\$96,500,000
10	Forrester Construction Company	\$87,300,000
11	Hensel Phelps Construction Co.	\$79,415,886
12	Tishman Construction Corporation	\$68,450,000
13	Jones Lang LaSalle Construction Limited Partnership	\$46,014,640
14	Coakley & Williams Construction, Inc.	\$42,704,861
15	Foulger-Pratt Contracting, LLC	\$40,000,000

16	Kiewit Corporation	\$38,037,583
17	Bovis Lend Lease	\$31,337,316
18	Donohoe Construction Company	\$27,527,690
19	The Dietze Construction Group	\$23,000,000
20	DPR Construction, Inc.	\$22,100,000

### TOP DELAWARE CONTRACTORS

1	Turner Construction Company	\$67,591,000
2	J.J. DeLuca Company, Inc.	\$49,000,000
3	The Dietze Construction Group	\$47,000,000
4	The Whiting-Turner Contracting Company	\$46,425,437
5	American Infrastructure	\$30,966,239
6	TN Ward Company	\$27,084,000
7	Skanska USA Inc.	\$13,753,876
8	The Norwood Company	\$10,000,000
8	Kentlands Construction	\$10,000,000
10	Cianbro Corporation	\$7,684,000

### TOP MARYLAND CONTRACTORS

1	The Whiting-Turner Contracting Company	\$1,153,792,731
2	Clark Construction Group	\$722,297,997
3	Hensel Phelps Construction Co.	\$261,768,002
4	Turner Construction Company	\$228,233,000
5	Tishman Construction Corporation	\$218,650,000
6	Gilbane Building Company	\$214,999,000
7	Bovis Lend Lease	\$196,925,523
8	Coakley & Williams Construction, Inc.	\$188,381,585
9	HITT Contracting Inc.	\$178,572,139
10	Armada Hoffer	\$163,110,455
11	Balfour Beatty Construction	\$149,389,253
12	Kinsley Construction	\$133,908,476
13	Forrester Construction Company	\$130,950,000
14	American Infrastructure	\$104,495,616
15	Manekin Construction LLC	\$99,454,000
16	Bozzuto & Associates, Inc.	\$91,874,000
17	Oak Contracting, LLC	\$91,095,336
18	John C Grimberg Co. Inc.	\$90,000,000
18	Harkins Builders, Inc.	\$90,000,000
20	Corman Construction, Inc.	\$89,530,447
21	J. Vinton Schafer & Sons, Inc.	\$65,823,022
22	Foulger-Pratt Contracting, LLC	\$60,000,000
23	Grunley Construction Company, Inc.	\$57,700,000
24	Scheibel Construction	\$53,838,000
25	Phillips Way	\$51,000,000
26	Henley Construction Co., Inc.	\$50,965,516
27	Cianbro Corporation	\$44,554,000
28	James G. Davis Construction Corporation	\$35,000,000
29	DPR Construction, Inc.	\$31,200,000
30	Donohoe Construction Company	\$29,055,146

### TOP E. PENNSYLVANIA CONTRACTORS

1	L.F. Driscoll Company	\$505,973,000
2	Gilbane Building Company	\$353,365,000
3	Turner Construction Company	\$349,211,000
4	INTECH Construction, Inc.	\$330,000,000
5	Kinsley Construction	\$313,338,529
6	Butz Enterprises, Inc.	\$304,500,000
7	Keating Building Corporation	\$240,000,000
8	American Infrastructure	\$190,655,673
9	Daniel J. Keating Company	\$170,000,000
10	The Norwood Company	\$152,000,000
11	P. Agnes	\$150,000,000
12	Skanska USA Inc.	\$148,585,825
13	R. S. Mowery & Sons, Inc.	\$139,192,287
14	TN Ward Company	\$110,672,000

**TOP E. PENNSYLVANIA CONTRACTORS** (continued)

15	Irwin & Leighton, Inc.	\$99,650,000
16	Boro Construction	\$93,685,000
17	A&E Construction, Inc.	\$91,500,000
18	IMC Construction, Inc.	\$90,000,000
19	The Whiting-Turner Contracting Company	\$86,887,745
20	Erickson Construction, LLC	\$69,762,755
21	Warfel Construction Company	\$65,698,000
22	W.S. Cumby, Inc.	\$65,000,000
23	Clemens Construction Company, Inc.	\$50,000,000
24	Tishman Construction Corporation	\$48,900,000
25	Bovis Lend Lease	\$44,452,271
26	Structure Tone	\$42,691,793
27	Jeffrey M. Brown Associates, LLC	\$37,000,000
28	Dolan Construction Inc	\$30,792,515
29	Adams-Bickel Associates, Inc.	\$30,000,000
30	Harkins Builders, Inc.	\$27,500,000

**TOP VIRGINIA CONTRACTORS**

1	Clark Construction Group	\$693,502,709
2	Holder Construction Company	\$474,000,000
3	Balfour Beatty Construction	\$450,022,938
4	W. M. Jordan Company	\$443,865,526
5	The Whiting-Turner Contracting Company	\$408,184,491
6	Turner Construction Company	\$395,817,000
7	Hensel Phelps Construction Co.	\$321,980,577
8	HITT Contracting Inc.	\$296,516,946
9	Gilbane Building Company	\$275,953,000
10	KBS, Inc.	\$271,930,680
11	The Lane Construction Corporation	\$268,668,023
12	Howard Shockey & Sons, Inc.	\$249,000,000
13	Skanska USA Inc.	\$201,827,695
14	Donohoe Construction Company	\$196,325,469
15	DPR Construction, Inc.	\$181,600,000
16	Mid Eastern Builders, Inc.	\$156,440,241
17	Bovis Lend Lease	\$154,569,956
18	James G. Davis Construction Corporation	\$127,000,000
19	Kenbridge Construction Company, Inc.	\$110,000,000
20	American Infrastructure	\$104,100,295
21	Armada Hoffer	\$101,157,935
22	Grunley Construction Company, Inc.	\$99,500,000
23	The Dietze Construction Group	\$94,000,000
24	Erickson Construction, LLC	\$80,919,333
25	Forrester Construction Company	\$72,750,000
26	Jones Lang LaSalle Construction Limited Partnership	\$67,696,313
27	EDC	\$66,750,000
28	R.W. Murray Co.	\$66,300,000
29	American Bridge Company	\$64,623,000
30	Corman Construction, Inc.	\$56,161,414
31	John C Grimberg Co. Inc.	\$50,000,000
31	Martin Horn, Inc.	\$50,000,000
33	Blair Construction, Inc.	\$45,000,000
33	Foulger-Pratt Contracting, LLC	\$45,000,000
35	Coakley & Williams Construction, Inc.	\$42,119,151
36	Scott-Long Construction, Inc.	\$39,000,000
37	Tishman Construction Corporation	\$34,900,000
38	Bozzuto & Associates, Inc.	\$32,324,000
39	Kiewit Corporation	\$30,017,790
40	Taylor & Parrish, Inc.	\$28,877,407
41	Harkins Builders, Inc.	\$24,500,000
42	Cianbro Corporation	\$22,371,000
43	K3 Construction Group	\$20,000,000
43	IMC Construction, Inc.	\$20,000,000
45	KBE Building Corporation	\$15,734,908
46	Mortenson Construction	\$14,000,000
47	Henley Construction Co., Inc.	\$13,805,124
48	Structural Group	\$12,892,813
49	Scheibel Construction	\$11,162,000
50	Structure Tone	\$7,813,763

**TOP CONSTRUCTION MANAGEMENT CONTRACTORS**

1	The Whiting-Turner Contracting Company	\$941,704,688
2	Clark Construction Group	\$504,848,159
3	L.F. Driscoll Company	\$430,077,050
4	Gilbane Building Company	\$325,807,040
5	W. M. Jordan Company	\$279,635,281
6	KBS, Inc.	\$222,153,204
7	Keating Building Corporation	\$216,000,000
8	Skanska USA Inc.	\$197,424,721
9	Tishman Construction Corporation	\$185,450,000
10	The Norwood Company	\$153,900,000
11	Butz Enterprises, Inc.	\$140,300,000
12	Coakley & Williams Construction, Inc.	\$125,674,575
13	Oak Contracting, LLC	\$91,095,336
14	P. Agnes	\$75,000,000
15	Kinsley Construction	\$67,383,879
16	J. Vinton Schafer & Sons, Inc.	\$65,901,717
17	Irwin & Leighton, Inc.	\$64,772,500
18	IMC Construction, Inc.	\$52,000,000
19	Daniel J. Keating Company	\$51,000,000
20	Grunley Construction Company, Inc.	\$48,945,000
21	Bovis Lend Lease	\$43,016,648
22	W.S. Cumby, Inc.	\$39,000,000
23	Jeffrey M. Brown Associates, LLC	\$37,000,000
24	Henley Construction Co., Inc.	\$30,442,201
25	Turner Construction Company	\$29,705,480
26	Balfour Beatty Construction	\$29,023,839
27	DPR Construction, Inc.	\$26,411,000

**TOP GENERAL CONTRACTING CONTRACTORS**

1	Clark Construction Group	\$1,598,685,838
2	Turner Construction Company	\$1,455,568,520
3	The Whiting-Turner Contracting Company	\$767,180,267
4	HITT Contracting Inc.	\$734,527,093
5	Balfour Beatty Construction	\$715,177,171
6	James G. Davis Construction Corporation	\$659,000,000
7	Hensel Phelps Construction Co.	\$630,006,242
8	American Infrastructure	\$432,049,236
9	Kinsley Construction	\$359,380,688
10	Grunley Construction Company, Inc.	\$327,555,000
11	The Lane Construction Corporation	\$306,802,394
12	Armada Hoffer	\$259,516,525
13	Harkins Builders, Inc.	\$238,500,000
14	Donohoe Construction Company	\$232,675,641
15	Howard Shockey & Sons, Inc.	\$224,100,000
16	Skanska USA Inc.	\$197,424,721
17	Tishman Construction Corporation	\$185,450,000
18	Erickson Construction, LLC	\$175,294,549
19	The Dietze Construction Group	\$171,000,000
20	Mid Eastern Builders, Inc.	\$158,947,795
21	Corman Construction, Inc.	\$153,021,345
22	John C Grimberg Co. Inc.	\$150,000,000
23	Coakley & Williams Construction, Inc.	\$147,531,022
24	Bozzuto & Associates, Inc.	\$143,750,000
25	R. S. Mowery & Sons, Inc.	\$139,192,287
26	TN Ward Company	\$137,756,000
27	W. M. Jordan Company	\$137,598,313
28	DPR Construction, Inc.	\$129,654,000
29	Jones Lang LaSalle Construction Limited Partnership	\$125,938,905
30	Daniel J. Keating Company	\$119,000,000
31	Kenbridge Construction Company, Inc.	\$104,500,000
32	Manekin Construction LLC	\$99,454,000
33	Boro Construction	\$93,685,000
34	Kiewit Corporation	\$90,919,248
35	Cianbro Corporation	\$88,726,000
36	Foulger-Pratt Contracting, LLC	\$87,000,000
37	American Bridge Company	\$84,695,000
38	Butz Enterprises, Inc.	\$76,250,000
39	EDC	\$74,860,000
40	R.W. Murray Co.	\$71,300,000
41	KBS, Inc.	\$55,538,301
42	IMC Construction, Inc.	\$52,000,000
42	Scheibel Construction	\$52,000,000
44	L.F. Driscoll Company	\$50,597,300

**TOP GENERAL CONTRACTING CONTRACTORS** (continued)

45	Scott-Long Construction, Inc.	\$46,400,000
46	Phillips Way	\$45,900,000
47	A&E Construction, Inc.	\$45,024,000
48	Blair Construction, Inc.	\$45,000,000
49	Forrester Construction Company	\$43,650,000
50	Martin Horn, Inc.	\$40,000,000
50	K3 Construction Group	\$40,000,000

**TOP GENERAL BUILDING CONTRACTORS**

1	Clark Construction Group	\$1,893,490,204
2	The Whiting-Turner Contracting Company	\$1,663,730,023
3	Turner Construction Company	\$1,300,747,000
4	Gilbane Building Company	\$890,068,000
5	Balfour Beatty Construction	\$720,482,882
6	L.F. Driscoll Company	\$505,973,000
7	W. M. Jordan Company	\$443,865,526
8	James G. Davis Construction Corporation	\$435,000,000
9	Bovis Lend Lease	\$387,199,083
10	Grunley Construction Company, Inc.	\$376,500,000
11	Tishman Construction Corporation	\$370,900,000
12	INTECH Construction, Inc.	\$298,500,000
13	Kinsley Construction	\$282,041,297
14	KBS, Inc.	\$277,691,505
15	Skanska USA Inc.	\$275,507,540
16	Coakley & Williams Construction, Inc.	\$273,205,597
17	Armada Hoffer	\$264,807,781
18	Butz Enterprises, Inc.	\$241,000,000
19	Keating Building Corporation	\$240,000,000
20	Harkins Builders, Inc.	\$238,500,000
21	Howard Shockey & Sons, Inc.	\$229,000,000
22	HITT Contracting Inc.	\$183,631,773
23	Erickson Construction, LLC	\$175,294,549
24	Forrester Construction Company	\$174,600,000
25	Donohoe Construction Company	\$171,437,046
26	The Norwood Company	\$150,000,000
27	Bozzuto & Associates, Inc.	\$143,750,000
28	Daniel J. Keating Company	\$140,000,000
29	R. S. Mowery & Sons, Inc.	\$139,192,287
30	TN Ward Company	\$137,756,000
31	Foulger-Pratt Contracting, LLC	\$137,000,000
32	Hensel Phelps Construction Co.	\$125,632,775
33	Kenbridge Construction Company, Inc.	\$110,000,000
33	IMC Construction, Inc.	\$110,000,000
35	The Dietze Construction Group	\$100,000,000
36	Manekin Construction LLC	\$99,454,000
37	Boro Construction	\$93,685,000
38	Jones Lang LaSalle Construction Limited Partnership	\$93,005,446
39	Oak Contracting, LLC	\$91,095,336
40	Warfel Construction Company	\$77,848,000
41	J.J. DeLuca Company, Inc.	\$76,000,000
42	Mid Eastern Builders, Inc.	\$71,775,979
43	EDC	\$70,500,000
44	Irwin & Leighton, Inc.	\$67,275,000
45	J. Vinton Schafer & Sons, Inc.	\$65,901,717
46	Scheibel Construction	\$65,000,000
46	John C Grimberg Co. Inc.	\$65,000,000
46	W.S. Cumby, Inc.	\$65,000,000
49	Henley Construction Co., Inc.	\$64,770,640
50	A&E Construction, Inc.	\$63,600,000

**TOP DESIGN-BUILD CONTRACTORS**

1	Clark Construction Group	\$673,130,879
2	Hensel Phelps Construction Co.	\$344,845,522
3	Balfour Beatty Construction	\$232,190,715
4	Grunley Construction Company, Inc.	\$131,775,000
5	Foulger-Pratt Contracting, LLC	\$123,250,000
6	Turner Construction Company	\$118,821,920
7	The Whiting-Turner Contracting Company	\$109,077,763
8	Forrester Construction Company	\$101,850,000
9	The Lane Construction Corporation	\$98,176,766
10	John C Grimberg Co. Inc.	\$75,000,000
11	Kinsley Construction	\$67,383,879

12	Skanska USA Inc.	\$67,124,405
13	DPR Construction, Inc.	\$60,025,000
14	Kiewit Corporation	\$58,791,306
15	R. S. Mowery & Sons, Inc.	\$55,676,915

**TOP CM-AT-RISK CONTRACTORS**

1	Turner Construction Company	\$1,336,746,600
2	The Whiting-Turner Contracting Company	\$941,704,688
3	Gilbane Building Company	\$632,448,960
4	Holder Construction Company	\$498,000,000
5	L.F. Driscoll Company	\$455,375,700
6	Bovis Lend Lease	\$378,546,503
7	INTECH Construction, Inc.	\$297,000,000
8	Clark Construction Group	\$294,494,760
9	W. M. Jordan Company	\$279,635,281
10	Butz Enterprises, Inc.	\$271,450,000
11	KBS, Inc.	\$249,922,355
12	Armada Hoffer	\$238,331,503
13	Skanska USA Inc.	\$232,961,170
14	Keating Building Corporation	\$216,000,000
15	Erickson Construction, LLC	\$175,294,549
16	Kinsley Construction	\$170,705,827
17	P. Agnes	\$150,000,000
18	Forrester Construction Company	\$145,500,000
19	The Dietze Construction Group	\$144,000,000
20	Jones Lang LaSalle Construction Limited Partnership	\$127,211,015
21	Coakley & Williams Construction, Inc.	\$125,674,575
22	Hensel Phelps Construction Co.	\$122,685,426
23	The Norwood Company	\$113,400,000
24	Boro Construction	\$93,685,000
25	Daniel J. Keating Company	\$85,000,000